

## MATRIX FOR ADVOCACY STRATEGY DEVELOPMENT

<b>Objectives</b> Proposed long-term solutions to the problem. Should be SMART (Specific; Measurable; Achievable & Realistic; and Time-bound).	<b>Targets</b> The primary targets (with power to change policies) and secondary targets	<b>Messages</b> What kind of message should be running throughout your communication with each target (develop some slogans to capture the core message)	<b>Tactics/tools</b> What tactics are required to achieve the objectives (E.g. media campaigns, research, involvement in budget processes, organisational capacity building, etc)	<b>Activities</b> For each tactic/tool, outline the activities involved	<b>Timing</b> Time frame for each activity	<b>Indicators</b> Indicators of progress (for activities) and for impact (refer to the objective)	<b>Resources</b> Resources required for effective and efficient completion of each activity	<b>Responsibility</b> Who is responsible for carrying out each activity?
Objective 1								
Objective 2								
Objective 3								